Ricoh brings home the gold with two 2021 Frank Awards

Dealers vote Ricoh the Best Production Print Manufacturer and Best Technical Services provider at The Cannata Report's 36th Annual Awards & Charities Gala

EXTON, PA, November 11, 2021 – Ricoh USA, Inc. today announced it has won awards in two categories as part of The Cannata Report's 2021 Frank Awards: Best Production Print Manufacturer and Best Technical Service Provider. These esteemed awards are determined based on dealers voting on their top manufacturers in The Cannata Report's 36th Annual Survey. Voting recognized achievements in 2020, and votes were placed throughout the first half of 2021. With these latest wins, Ricoh remains the most awarded company in Frank Awards history.

The Cannata Report's Annual Survey invites dealers each year to select which partner they think offers the best products, services and strategies. This year's survey had the greatest number of responses in its history.



L to R: Scott Cullen (Cannata Report), Brent Simone (Stratix Systems), Susie Woodhull (Woodhull), Jim Coriddi (Ricoh), CJ Cannata (Cannata Report)

"During our 2018 visit to Ricoh Company, Ltd. in Japan, senior management shared with us that globally the company would be making a hundred-billion-yen investment in production print – and another hundred-billion-yen investment in IT services, software, and improvement of Ricoh's core product line. Those investments are beginning to pay off here in the U.S.," said CJ Cannata, President and CEO of The Cannata Report. "Exemplified in part by Ricoh USA's Frank Award wins for Best Production Print – as well as Best Technical Service, they are also further underscored by the Frank Award win for DocuWare, which dealers have increasingly embraced since its acquisition. Overall, Ricoh USA's position in the dealer channel is gaining strength and we see that in the data collected from our annual dealer survey in recent years through 2021."

"As digital transformations change the business environment and the way we communicate and collaborate with one another, the dealers' role is evolving, too. We are honored to help them on their journey and provide the tools they need for success today and in the future," said Jim Coriddi, Vice President, Dealer Division, Ricoh USA, Inc. "It's an honor to be recognized directly by dealers themselves. At the end of the day, dealer success is our success; we're a team. We value our dealer partnerships, and supporting their efforts is and will continue to be a top business priority."

Also among the winners was DocuWare, who won in the Best Enterprise Content Management/Document Management Provider category for the second consecutive year. As a solutions provider with a long history of working with the dealer community at large, including Ricoh, this vote of confidence from dealers within the industry is motivating.

The awards were presented at The Cannata Report's 36th Annual Awards & Charities Gala on Nov. 4, and featured guests and award presenters from throughout the office imaging industry.

For information on Ricoh's offerings, please visit www.ricoh-usa.com, or follow the company's social media channels on Twitter, Facebook and LinkedIn.

| About Ricoh |

Ricoh is empowering digital workplaces using innovative technologies and services that enable individuals to work smarter from anywhere.

With cultivated knowledge and organizational capabilities nurtured over its 85-years history, Ricoh is a leading provider of digital services and information management, and print and imaging solutions designed to support digital transformation and optimize business performance.

Headquartered in Tokyo, Ricoh Group has major operations throughout the world and its products and services now reach customers in approximately 200 countries and regions. In the financial year ended March 2021, Ricoh Group had worldwide sales of 1,682 billion yen (approx. 15.1 billion USD).

For further information, please visit www.ricoh.com

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